

Proximity helps create a level playing field

7.



waterfield.com.au/rapidconsensus

“People own what they help create”

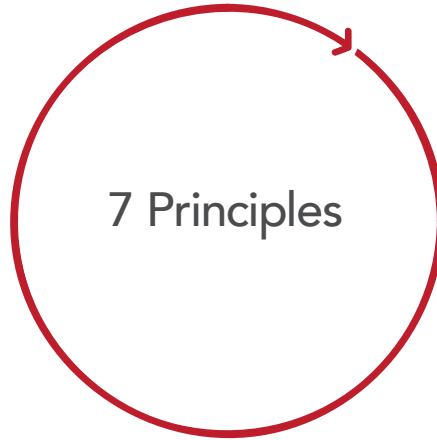
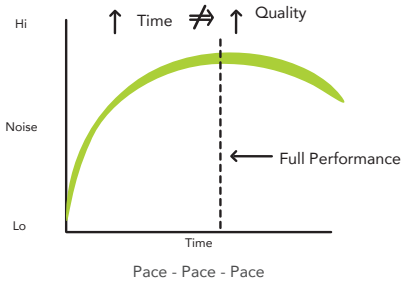
1.



Involve the people who have to implement the decisions.

Speed improves the quality of group decisions

6.



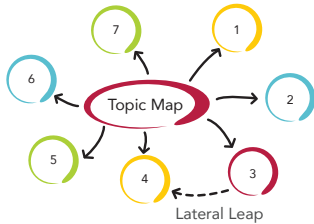
Work back from the preferred future scenario

2.



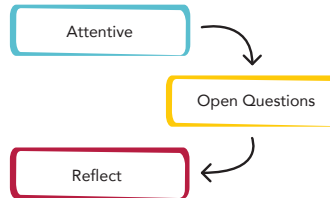
7 ± 2 Rule

5.



Listen to everything, defend nothing

4.



Parallel processing is faster

3.

